

MARITIME
NEWS

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FIVE OCEANS
ONE VOICE

(inside) marine

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Ship Engineering & Design
**Breathing Life into
the Marine Industry**

RINA

*Encourages the
next generation*

OCEANCO

*Pushes the boundaries
of super-yachts*

ALUMINIUM OFFSHORE

Attracts attention onshore

SMOOTH SAILING



Emma Halley reports of Hakvoort Shipyard to find out how the company has moved from making wooden fishing vessels to luxury, custom built yachts, and what really makes a Hakvoort, a Hakvoort.

For almost 100 years, Hakvoort has established itself as a brand to be trusted. Beginning life in 1919, when Mr Albert Klzn Hakvoort purchased a small shipyard in Monnickendam, in the Netherlands, he set about making wooden and eventually steel fishing vessels. As the decades passed and the fishing industry waned, Hakvoort saw a niche in the pleasure sailing market and the very first custom designed Hakvoort was built in the early 1980s.

A Family Affair

Over the years the company has passed from father to son several times, being now in its fourth generation of ownership. Even its employees have worked with the brand generation after generation, with

entire families of craftsmen working within its team. Of its 50 staff members, 20 of them are engineers that have worked with the company for many years, initially taking some four to five years to train within the company. Dr Albert Jnr Hakvoort, the Great Grandson of its founder, said: "Finding new staff is one of our biggest challenges. We have to make sure that they can build the way we want them to; we need to be able to build as quickly and as well as we possibly can."

And it's a challenge that the company is in the process of facing as we speak, with the recent expansion of facilities meaning that the company now has two working slipways, the newest of which is able to handle vessels up to 63m in length. ▀



YN249 under construction



The 63 metres long YN249 under construction



The launch of MY Apostrophe, April 2013

Hakvoort only designs custom yachts; each and every one of the vessels that leaves its slipway is one of a kind and has been designed with the attention to detail that is expected from its well established name. "It is this that makes a Hakvoort a Hakvoort," said Dr Albert Jnr Hakvoort. The floating interior of its unique and custom vessels comes directly from its own brand, Unlimited Interiors; while every other aspect of the boat is built at the shipyard itself.

Unique Innovation

One particular feature that sets these vessels apart from many others on the market is the design of the internal piping throughout. Dr Hakvoort explained: "All piping is floating throughout the boat, so there are almost no vibrations in the interior. This makes the boat very quiet."

It's one of the many reasons that customers return time after time, some for a new yacht, some for a simple redesign of their existing Hakvoort yacht but either way, the company can boast customers that have been returning to them for some ten years. "If they want to order one hinge that's ok, if they want a new boat, that's ok. It's not always about the big jobs," smiled Dr Albert Jnr Hakvoort. ▽



The Hakvoort board - from left to right: Albert Jr., Albert sr and Klaas Hakvoort

DIANA® YACHT DESIGN



Diana Yacht Design is an independent naval architecture company that works with clients all over the world. Famous yachts such as Rio Rita, Eleanor Allen and Atessa IV come from our boards. We are a company with a wide range of services, we design complete yachts, do weight calculations, refits, engineering and much more. We have an amazing team with employees who are dedicated to their work and they're good at it.

When you say Diana Yacht Design you say:

- Flexible**; we easily fit ourselves in the changing conditions of our work environment.
- Punctual**; appointments with owners, yard and others that are involved in a project are strictly fulfilled.
- Accurate**; we ensure that the work is done thoroughly and accurately
- Professional team**; all employees are highly skilled people with passion for their work.
- Detailed drawing packages**; all aspects of the yacht are covered, to ensure that the owners dream will come true.

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Diana Yacht Design

The teaming up between Shipyard Hakvoort and Diana Yacht Design started 27 years ago. Our first collaboration began with M/Y Marion Queen (ex- Lady Alice) which was built in 1986. This yacht was the start of a long and lasting relationship between both companies. Since then we have delivered 13 beautiful yachts to their proud and enthusiastic owners, for example: Lady Duvera, Campbell Bay, My Trust, Pamela V and many more.

For the latest Hakvoort project, a 61 metre motor yacht, Diana Yacht Design is responsible for the naval architecture and engineering. The interior and exterior comes from the drawing boards of Sinot Yacht Design. The first sections are already built. We work closely together with the yard to make a contemporary and attractive super-yacht of superb quality that will meet the clients needs and will stand the test of time.

Marron Jachtbouw – Made to Fit

Marron Jachtbouw is a young but well introduced company in the yacht building industry.

When it comes to teak decks, capping rails, ceilings, exterior furniture or alternative deck systems, Marron Jachtbouw works with a dedicated team of professionals and has close contacts with external craftsmen whereby we specialise in all aspects of exterior yacht carpentry. Marron can offer craftsmanship, flexibility and efficiency and what we are trying to achieve and maintain is a sustainable and informal working relationship with all of our customers.

Yacht Exteriors are our profession.

Marron Jachtbouw specialize in:
Teak Decks, Capping rails, Ceilings
and exterior furnitures.

Our Key factors are:
Digital measuring, Prefab production,
Effective stock management
and On-time delivery

Marron Jachtbouw - Made to Fit

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MARRON
JACHTBOUW



MY Pamela V, delivered in 2012

The company has such a solid after-sales reputation that it has even been known to send people to the USA to assist with any issues that a client has, long after the vessel has left the shipyard.

High Quality, Low Budget

The company prides itself on being able to deliver high quality for a low budget, and given the current economic climate, this is not always easy. Hakvoort is always looking at ways to keep production costs down, and one of these ways is to build the boats faster. Dr Albert Jnr Hakvoort explained how the company has gone right back to the drawing board in order to find new and innovative ways to save itself, and its customers, time and money. "One idea we are now working on is that, in the past we always had to put the boat at an angle when we built her, now we can put the boat horizontal so it's like walking on the street when we build. We first did that in the smaller shed and now it makes it much

faster. Even in ordering new machines and computers; every small step is a step in the right direction and if you add all those steps up it's worthwhile."

It seems that thanks to Hakvoort's commitment to its brand, it is one of the few remaining shipyards in the world that deals only with custom vessels. Many of the larger shipyards have had no choice but to invest in production and semi production in order to keep their books busy, but not Hakvoort. Even following a difficult year in 2012, the company stuck to its roots and the pay off has been that its own books are now full up until 2017, for at least the main shed. The company has no plans to expand quickly, or via acquisition, preferring the much smoother waters of organic growth that have kept it in business for the last century. Dr Albert Jnr Hakvoort said finally, "Over the last 20 years, my brother and I have seen shipyards come and go. That's not what we want. We want to be here until we are at least 65 years old."



The lobby on MY MORGAN VI



MY Pamela V, delivered in 2012