

E3.25 US\$7.00 DM 15.90 F140.00

PHOCEA in a class of her own



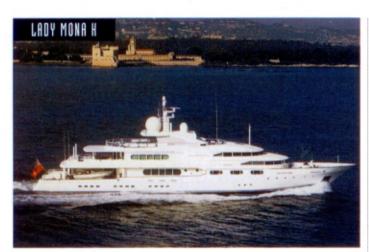
LONDON & DUSSELDORF SHOWS

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## **SALES • NEW CONSTRUCTION • C**



**40m (131') HAKVOORT** + 40 m berth in Antibes France. Currently under construction in Holland, this vessel has a 4-cabin layout, large lounge, dining room and spacious outdoor areas. Powered by Caterpillar with a cruising speed of 13 knots and long range. Estimated delivery March 2001. **Call Monaco**.



Gerry Hull, Larsen's colleague, was assigned the central agency for Price's Waterbouse, a 22.3m (73ft) motor yacht built by Northcoast Yachts in Seattle.

The Monaco office was not standing still, either, and Antoine Althaus signed a 43m (141ft) new construction contract with CMN Shipyard in Cherbourg, France. The Normandy yard will build the yacht under the watchful eye of Antonio Pozzi of Fraser Yachts' management division. On completion, she'll enter the charter fleet.

Finally, at Fraser Yachts' West Coast offices, David Fraser of Newport Beach and Tom Cleator of San Diego joined forces to sell *Marriah*, a Jones Goodell 85 cockpit motor yacht to a well-known Hollywood personality. From the Sausalito office, Bruce White is the central agent for a new Novatec 80. Other centrals being handled by Fraser staff are *Lady Wanda*, a Stephens 92 motor sailer (Bill Evans, Newport Beach) and *Anita*, a Heisley/LeClerq 95 (David Roscow, San Diego).

International Yacht Collection announces the sale of two superyachts, *Tajin* and *Shamwari*. Tajin, a 45m (147ft) Trident motor yacht was recently delivered to her owner after a lengthy construction project and Shamuari, a 47.2m (155ft) Benetti, was a brokerage sale. IYC also welcomes Brian Coleman, who brings with her many years of supervacht experience.

To top this all off, IYC has signed five new central listings: Midnight Saga, Blue Narwhal, La Bella II, Paris and Magic One.

Tarquin Boat Company exhibited at Fort Lauderdale for the second year, selling a Trader 85 on the second day to a European client for over \$2 million. Having been brought to Florida the yacht is, ironically, on its way back to a new home in Cyprus. The buyer was introduced by the company's new US agent in Florida, Chuck MacMahon, who will be handling the entire Trader range in the area. With three boats on display at Fort Lauderdale, the company had considerable interest in the range. Just off Yachting Partners

International's books and away to the Eastern Mediterranean for a major facelift, is another central agency yacht, Les Girls Delfino, in conjunction with Peter Insull. Meanwhile, the



company continues to promote the 32m (105ft) De Vries-designed Maldine. She was shown at Fort Lauderdale this year and is described as 'a real gem of a gentleman's yacht'. YPI also tells us that the former Columbaio Star, renamed Dione Star, has just completed a two month refit in Istanbul and is now 'better than ever' under new captaincy and ownership. She is keen to charter her six cabins for 12 guests throughout the Caribbean chain this winter. More news from the charter fleet: Shamoun, the 33.5m (110ft) Andre Hoek sailing yacht is heading for Thailand this winter and come spring will be returning home to the Mediterranean via the Sevchelles. This will complete her circumnavigation. Dates for chartering remain available.

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## Sheergold 1387/42m Amels, 1987

 $2 \times 775$  h.p. Caterpillar engines. She has a very attractive pear wood interior created by the design and flair of Jon Bannenberg. The accommodation is both very spacious and extremely well appointed for up to 8 persons in

two double and two twin bedded cabins. She is an ideal private yacht as well as a successful charter yacht and has now been completely repainted. SHEERGOLD is an exceptional yacht built to the highest Dutch standards.